# **Key Information Document**

# **PURPOSE**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

## 8Y Autocall in GBP - Defensive Step Down UKX

MANUFACTURER: Société Générale, http://kid.sgmarkets.com, Call +33(0) 969 32 08 07 for more information

COMPETENT AUTHORITY OF THE MANUFACTURER: Autorité des Marchés Financiers (AMF) & Autorité de Contrôle Prudentiel et de Résolution (ACPR)

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You are about to purchase a product that is not simple and may be difficult to understand

## WHAT IS THIS PRODUCT?

Product Currency	GBP
Listing	London Stock Exchange
Minimum Investment	GBP 10,000
Maturity Date	02/11/2026
Reference Entity 1	LLOYDS BANKING GROUP PLC
Reference Entity 2	BARCLAYS PLC
Reference Entity 3	HSBC HOLDINGS PLC
Early Redemption Barrier	(2) 100%, (3) 100%, (4) 100%, (5) 95%, (6) 90%, (7) 85%

Settlement Currency	GBP
Nominal Value	GBP 1 per note
Issue Price	100% of the Nominal Value
Capital Protection	No, you can lose up to the full invested amount
Capital Barrier	60%
Final Barrier	65%
Return	7.45%
Final Return	59.60%

## Underlying

Reference Underlying	Identifier	Exchange	Currency
FTSE 100	UKX	London Stock Exchange	GBP

This product is a secured and limited recourse debt instrument governed by English law. This product tracks the value of a security which is linked to the Underlying.

# **Objectives**

This product is designed to provide a defined return when the product is redeemed (either at maturity or when redeemed early). It is possible for the product to be automatically redeemed early based on pre-defined conditions. If the product is not redeemed early, both the return and the capital redemption amount will be linked to the performance of the Reference Underlying. The product is exposed to the credit risk of a basket of Reference Entities. These Reference Entities and their respective basket weightings are: Barclays plc (1/3), HSBC HOLDINGS plc (1/3) and LLOYDS BANKING GROUP PLC (1/3). Your capital will be fully at risk when investing in this product.

Automatic Early Redemption:

On each Early Redemption Observation Date, if the Level of the Reference Underlying is at or above the Early Redemption Barrier, the product will be redeemed early, you will receive:

The Nominal Redemption Amount multiplied by

100% of the Nominal Value plus the Early Redemption Return multiplied by the number of years the product has elapsed since inception.

Final Redemption:

On the Maturity Date, provided that the product has not been redeemed early, you will receive a final redemption amount.

If the Final Level of the Reference Underlying is at or above the Final Barrier, you will receive:

The Nominal Redemption Amount multiplied by

100% of the Nominal Value plus the Final Return.

If the Final Level of the Reference Underlying is below the Final Barrier and at or above the Capital Barrier, you will receive: The Nominal Redemption Amount multiplied by 100% of the Nominal Value

Otherwise, you will receive the

The Nominal Redemption Amount multiplied by

The Final Level of the Reference Underlying multiplied by the Nominal Value. In this scenario, you will suffer a partial or total loss of your invested amount.

Nominal Redemption Amount

In the case of a Credit Event on any Reference Entity during the product's lifetime, the Nominal Redemption Amount will be reduced by a percentage equal to the Default Amount for each Reference Entity that has been affected by a Credit Event.

The Default Amount for a Reference Entity affected by a Credit Event is calculated as 100% minus its Recovery Rate, multiplied by its basket weighting. In this scenario, you will suffer a total or partial loss of your invested amount.

If none of the References Entities is impacted by a Credit Event, the Nominal Redemption Amount is equal to 100%

Additional Information:

The Level of the Reference Underlying corresponds to its value expressed as a percentage of its Initial Value. The Initial Value of the Reference Underlying is its value observed on the Initial Observation Date.

Returns are expressed as a percentage of the nominal value

Certain extraordinary events that are not described above can occur, which could affect the product, the related underlying(s), the product issuer or the Reference Entities. These may result in adjustments being made to the product's terms and, in certain cases, may lead to the early termination of the product and could result in losses on your investment. The product is available through a public offering during the applicable offering period in the United Kingdom.

A Credit Event occurs when an entity becomes insolvent, defaults on its payment obligations, experiences a restructuring of its debt obligations in a manner that is

detrimental to creditors, or is subject to government intervention.

The term "Credit Event" is defined in the 2014 ISDA Credit Derivatives Definitions, as published by the International Swaps and Derivatives Association, Inc. ("ISDA") (www.isda.org). The Recovery Rate is generally defined as the value of a security following a default. More precisely it is the amount of principal and interest on a defaulted debt instrument that can be recovered, expressed as a percentage of its face value. The Recovery Rate is determined by the process outlined by The International Swaps and Derivatives Association (ISDA) Committee (www.isda.org).

# Calendar

Issue Date	09/11/2018	
Initial Observation Date	26/10/2018	
Last Observation Date	26/10/2026	

Maturity Date 02/11/2026

Early Redemption Observation Dates 02/11/2020, 02/11/2021, 02/11/2022, 02/11/2023, 04/11/2024, 03/11/2025

## **Intended Retail Investor**

- have specific knowledge or experience of investing in similar products and in financial markets, and have the ability to understand the product and its risks and rewards.
- seek a product offering capital growth and have an investment horizon equal to the recommended holding period stated below.
- are able to bear total loss of their investment and accept the risk that the Issuer / Guarantor could fail to pay the capital and any potential return. They understand that they are also exposed to the credit risk of additional entities.
- seek to mitigate the risk arising from the default of the Guarantor through the use of collateral.
- are willing to accept a level of risk to achieve a potential return that is consistent with the summary risk indicator shown below

# WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

# **Summary Risk Indicator**

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7

Lower risk

**Higher risk** 



The risk indicator assumes you keep the product for 7 years 11 months 24 days.

The actual risk can vary significantly if you cash in at an early stage and you may get back less. You may not be able to sell your product easily or you may have to sell at a price that significantly impacts on how much you get back.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 4 out of 7, which is a medium risk class.

This rates the potential losses from future performance at a medium level, and poor market conditions are very unlikely to impact our capacity to pay you.

This product does not include any protection from future market performance so you could lose some or all of your investment.

If we are not able to pay you what is owed, you could lose your entire investment.

# **Performance Scenarios**

Investment GBP 1	0,000.00	1 year	4 years	7 years 11 months 24 days	
Scenarios				(Recommended holding period)	
Stress scenario	What you might get back after costs Average return each year	5,231.79 GBP -47.68%	4,575.38 GBP -17.74%	2,387.85 GBP -16.42%	
Unfavourable scenario	What you might get back after costs Average return each year	<b>10,849.03 GBP</b> 8.49%	9,432.57 GBP -1.45%	5,064.05 GBP -8.17%	
Moderate scenario	What you might get back after costs Average return each year	<b>11,338.56 GBP</b> 13.39%	<b>11,591.21 GBP</b> 3.76%	<b>15,960.00 GBP</b> 6.03%	
Favourable scenario	What you might get back after costs Average return each year	<b>11,345.06 GBP</b> 13.45%	<b>13,065.99 GBP</b> 6.91%	<b>15,960.00 GBP</b> 6.03%	

This table shows the money you could get back over the next 7 years 11 months 24 days, under different scenarios, assuming that you invest GBP 10,000.00.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product.

The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

# WHAT HAPPENS IF SOCIÉTÉ GÉNÉRALE IS UNABLE TO PAY OUT?

If the Issuer defaults you may only claim any unpaid amount from Société Générale (the Guarantor). Should Société Générale default or file for bankruptcy, you will have recourse over the collateral assets. Depending on their net value, you may suffer a partial or total loss of the invested amount, whilst keeping a recourse on Société Générale for the shortfall with your claim. If the Guarantor becomes subject to resolution measures in the form of the bail-in tool ("bail-in"), your claim may be reduced to zero, converted into equity or its maturity may be postponed. Please be aware that your Investment is not covered by any investor compensation or guarantee scheme.

Please find the ratings of Société Générale at https://www.societegenerale.com/en/measuring-our-performance/investors/debt-investors/ratings.

# WHAT ARE THE COSTS?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs

The amounts shown here are the cumulative costs of the product itself, for different holding periods. They include potential early exit penalties. The figures assume you invest GBP 10,000.00. The figures are estimates and may change in the future.

## **Costs over Time**

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

Investment GBP 10,000.00			
Scenarios	If you cash in after 1 year	If you cash in after 4 years	If you cash in at the end of the Recommended Holding Period
Total costs	250.46 GBP	254.91 GBP	280.93 GBP
Impact on return (RIY) per year	2.50%	0.57%	0.23%

## **Composition of Costs**

The table below shows:

- the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period;
- the meaning of the different cost categories.

## This table shows the impact on return per year

One-off costs	Entry costs	0.23%	The impact of the costs you pay when entering your investment. The impact of the costs already included in the price.
	Exit costs	0.00%	The impact of the costs of exiting your investment when it matures.
Ongoing costs	g costs Portfolio transaction costs 0.00% The impact of the costs of us buying and selling underlying investments for the product.		The impact of the costs of us buying and selling underlying investments for the product.
	Other ongoing costs	0.00%	The impact of the costs that we take each year for managing your investments and the costs presented in Section II.

## HOW LONG SHOULD I HOLD IT AND CAN I TAKE MONEY OUT EARLY?

Recommended Holding Period: 7 years 11 months 24 days, which corresponds to the product maturity.

Under normal market conditions, Société Générale or an entity of its group ensures a daily secondary market during the life of the product with a maximum bid-offer spread of 1.00%. If you want to sell this product before the Maturity Date, the price of the product will depend on market parameters at the time you wish to sell and you may sustain a partial or total capital loss. In unusual market condition, the resale of the product may be temporarily suspended.

# **HOW CAN I COMPLAIN?**

Any complaint regarding the person advising on, or selling, the product can be submitted directly to that person. Any complaint regarding the product or the conduct of the product manufacturer can be submitted to Société Générale at the following address: SOCIETE GENERALE, Regulatory Information Department, 17 cours Valmy, 92987 PARIS LA DEFENSE CEDEX, FRANCE - SG-complaints-kid@sgcib.com (http://kid.sgmarkets.com).

# OTHER RELEVANT INFORMATION

The latest Key Information Document is available online at http://kid.sgmarkets.com. This document may be updated since the date of its creation for as long as the product is available for purchase including the time during any commercialisation period. Further risks and information are detailed in the prospectus of the product established in accordance with the Prospectus Directive 2003/71/EC as modified by the Directive 2010/73/EU. The prospectus and its summary in the relevant local language are available online at http://prospectus.socgen.com, and/or may be obtained free of charge from +33(0) 969 32 08 07 upon request.